

TRAINING PLAN – UNIT 6 Title: Entrepreneurship
Partner name: ARTeria – www.fundacja-arteria.org

Country: **Poland**

Training activity description	EQF level	Learning Outcome	Learning hours	For Reference: Learning materials
<p>Module: DELIVER ENTERPRISE SUPPORT</p> <p>The aim of this unit is to develop entrepreneurial competences and reflections on the possibilities, roles, decision-making and challenges; to promote entrepreneurship education; to develop the employability of artists and creative people; to encourage artists and creative people to focus more on business skills, to assess relevant and transferable skills.</p> <p>This material can be used by vocational mentors and mentees.</p> <p>Learning outcomes achieved:</p> <ol style="list-style-type: none"> 1. Awareness of enterprising attitudes and skills for enterprise and use diagnostic tools to identify those that are particularly relevant for the creative and cultural sector 	<p>L4</p> <p>L 5</p>	<p>LO1 + LO6</p> <p>LO1 + LO6</p>	<p>8 (direct)</p> <p>+ 4 (self-directed)</p>	<ol style="list-style-type: none"> 1. USING METAPHORIS Exercise about using images as metaphors to represent feelings and compare this with the ideas of business in the future. This exercise is an opportunity to discuss the power of positive thoughts and images in keeping motivated and enthusiastic about future possibilities (U6M1_USING_METAPHORIS.pdf) 2. THE RECIPE FOR SUCCESS Description of the exercise about defining key ingredients for being successful in business in general (U6M2_THE_RECIPE_FOR_SUCCESS.pdf) 3. Evidence for THE RECIPE FOR SUCCESS exercise (U6M3_Evidence_for_THE_RECIPE_FOR_SUCCESS.pdf) 4. QUICK QUIZ Description of quick fun quiz about starting up in business (U6M4_QUICK QUIZ.pdf) 5. Exercise to QUICK QUIZ (U6M5_Exercise_to_QUICK QUIZ.pdf) 6. MY FANTASY BUSINESS Exercise about visualisation the ideal business

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<p>and develop these through activities, visits and projects</p> <p>2. Development of meaningful and relevant enterprise experience opportunities to acquire specific skills and knowledge and to support young people throughout the process</p> <p>Tips for trainers: encourage participants to develop their ideas; develop your networks in environment of entrepreneurs.</p> <p>This unit is for group and individual activities.</p> <p>Workshop Leader: Wenancjusz Ochmann</p>				<p>(U6M6_MY_FANTASY_BUSINESS.pdf)</p>
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