



## **Module: Deliver Enterprise Support**

### **UNIT 3: Desirable skills and attitudes – BALOON**

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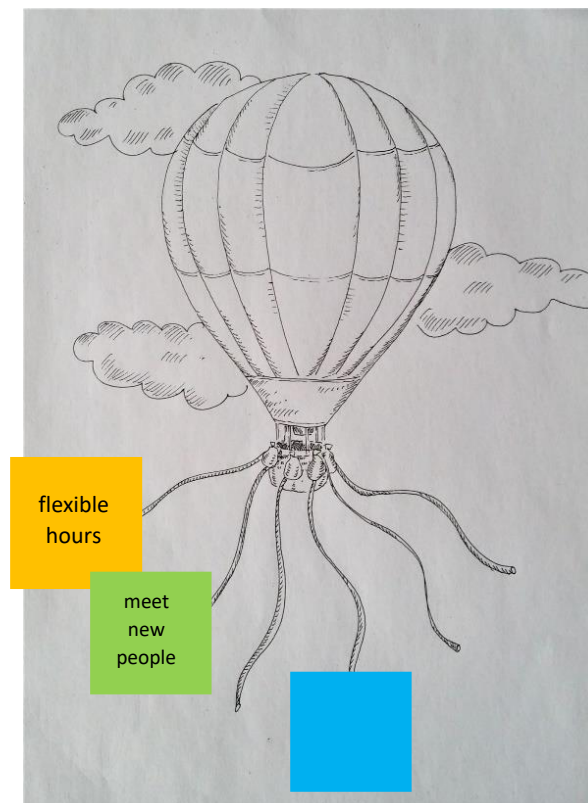


Give each participant a copy of the “balloon drawing” and 6 post-its.

Ask them to write down 6 things they want out of a business on a separate post-it (one thing per post-it) and then ask them to attach post-its to each of the lines at the balloon drawing.

When everybody is ready say “All the things you want out of running a business are weights weighing down the hot air balloon. It’s got a hole in it and in order to keep flying high, we need to start losing some of the weights. Which weight are you going to let go first?”

The participant chooses one post-it to throw it away. Then they continue until there is only one post-it left. The build the ‘priority list’ in order they throwing away their post-its to reflect on their key priority – the final post it left on the balloon.



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